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# Fabricant indien de textiles établi

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# Fabricant indien de textiles établi

TARGET PRICE
$ 35,000,000

BUSINESS TYPE
Manufacturing

COUNTRY
Inde

BUSINESS ID
L#20250938

Un ancien fabricant de textiles, fort d'une expérience de plus de 35 ans, offre aux investisseurs ou aux acheteurs stratégiques l'opportunité d'acquérir une entreprise de production de denim et de produits non-denim intégrée verticalement. L'entreprise a toujours été présente sur les marchés nationaux et internationaux, fournissant des tissus à certains des détaillants et marques de mode les plus réputés au monde.

Récemment recapitalisée et placée sous une nouvelle direction, l'entreprise est en pleine transformation. Elle associe une expertise et une infrastructure de fabrication approfondies à une vision de croissance moderne et entrepreneuriale.

## Industrie manufacturière et infrastructures

- 52 000 m2 yd (15 acres) avec plus de 400 000 m² de surface de production. pi d'espace de production construit
- Production intégrée verticalement dans l'ensemble du pays :
  - Texturation : 11 200 tonnes par an.
  - Encollage, tissage, teinture et finissage : 35 millions de mètres par an chacun
- 289 métiers à tisser, des machines de teinture et de finition complètes et des laboratoires internes de contrôle de la qualité
- De nouveaux investissements sont prévus dans :
  - Ligne non-denim : 25 millions de mètres de capacité supplémentaire
  - Une centrale solaire de 5 MW pour réduire durablement les coûts de l'énergie

## Gamme de produits

- Noyau : Indigo, stretch, ring-spun, imprimé, satin et denims haute couture
- Spécialité : Tissus DualFX LYCRA, shirting denims, tissus non-denim de poids inférieur
- Laboratoire de R&D et de traitement par voie humide dynamique et réactif aux tendances

- Fournisseur de confiance de marques mondiales telles que H&M, VF Corp, Primark, Next et Carrefour

## Situation financière et perspectives d’avenir

- Difficultés financières historiques dues à l’importance de la dette héritée du passé et à la charge d’amortissement

- L’entreprise est en train de passer à une structure d’endettement zéro

- Un report de pertes de ~INR 200 crore offre un futur bouclier fiscal

- Tous les amortissements importants sont déjà absorbés dans les livres – base à faible coût à partir de l’exercice 25

- Une feuille de route claire pour une croissance sur cinq ans :

    - Recettes pour l’exercice 2025 : ~INR 950M

    - Projection pour l’exercice 2029 : ~15 milliards de roupies de recettes avec une marge nette de ~7%.

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