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# Entrepreneur général américain de 25 ans

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# Entrepreneur général américain de 25 ans

Cette entreprise de 25 ans située dans le nord de la Floride est spécialisée dans les services publics souterrains, le développement de sites commerciaux et les infrastructures civiles telles que les excavations, le terrassement, le déplacement, les démolitions, le dégagement et les projets de béton. L'entreprise fournit également des revêtements d'asphalte, des routes, des bordures et des trottoirs de qualité avec une garantie d'un an sur la main-d'œuvre.

Les revenus ont augmenté de 170 % en 2023 pour atteindre 23,5 millions de dollars, tandis que leur EBITDA ajusté a augmenté de 190 % pour atteindre 10,4 millions de dollars ! La société commence 2024 avec un carnet de commandes de plus de 20 millions de dollars, ce qui indique que la croissance récente se poursuivra, tandis qu'au cours des quatre dernières années, l'activité a connu une évolution constante des ventes et de la rentabilité.

Avec une clientèle diversifiée sans concentration de ventes, la plupart du travail s'effectue par choix sur le marché commercial, mais l'entreprise est également autorisée à travailler sur des projets gouvernementaux.

Disponible à l'achat, le lieu de travail actuel est une paire de deux installations de premier ordre totalisant 3 400 pieds carrés. situé sur 5,3 acres, qui comprend des bureaux, une zone de stockage pour les outils, ainsi qu'une grande cour pour les véhicules et comprend des équipements de construction de plus de 6 millions de dollars !

Il y a 100 employés non syndiqués, dont beaucoup sont là depuis longtemps, qui resteront très probablement après l'achat, car le propriétaire est prêt à rester après la transition si telle est la préférence de l'acheteur.

TARGET PRICE
$24,000,000

GROSS REVENUE
$23,427,000

EBITDA
$10,575,000

BUSINESS TYPE

FF&E
7 600 000$ avec 2 600 000$ de FF&E neufs achetés en 2022 !

INVENTORY
$980,000

REASON FOR SELLING
Approche de la retraite et/ou poursuite d'autres intérêts

COUNTRY
États-Unis

BUSINESS ID
L#20240670

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